

Happy  
Mother's  
Day



## MLS WEEKLY NEWS & INFO

May 7, 2021

### **TOTAL MLS VOLUME FOR THE MONTH OF APRIL, 2021**

Net Closed Volume for the month of April 2021 was \$352,723,128. There were 1,475 listings processed, 976 closed sales. Compared to last month, Net Closed Volume is up \$39,148,662. Listings are up 129, sales are up 67. Compared to last year, Net Closed Volume is up \$144,270,218. Listings are up 299, sales are up 290. Mandatory sales volume was \$328,874,628. Non-Mandatory sales volume was \$23,848,500. Pending sales (figured on list price) were \$416,682,228. There were 1,187 pending sales processed.

### **MANDATORY\* MLS PROPERTIES APRIL LEADERS**

#### **TOP TEN SALES**

Marie Pence, Windermere North	\$2,097,709	Randy Wells, Windermere City Group	\$1,297,078
Patrick Libey, Libey Homes at Keller Williams	1,579,139	Suzy Dix, Windermere Manito	1,235,000
Chris Di Cicco, Keller Williams CDA	1,550,000	Phil Neumann, Synergy Properties	1,009,439
Eric Tucker, John L. Scott, Inc.	1,317,450	David Jones, Coldwell Banker Tomlinson N	992,500
Aaron Farr, 4 Degrees Real Estate	1,304,000	Ripley Ramsey, Professional Realty Services	966,500

#### **TOP TEN LISTINGS SOLD**

Marie Pence, Windermere North	\$1,765,460	Kristi Kerkuta, Windermere Valley	\$1,216,600
Brad Boswell, RE/MAX of Spokane	1,716,290	Debbie Zimmerman, John L. Scott, Inc.	1,088,389
Rich King, Keller Williams	1,547,413	Sharla Jones, Greenstone Real Estate	1,078,320
Brandon Marchand, Keller Williams	1,461,300	Mike Bass, Century 21 Beutler & Assoc.	1,064,810
Pam Fredrick, John L. Scott Spokane Valley	1,352,500	David Reynolds, Source Real Estate	1,025,500

#### **MOST SALES**

Tina Craig, Windermere City Group 4.5

#### **MOST LISTINGS SOLD**

Brandon Marchand, Keller Williams 5.5

### **YEAR TO DATE LEADERS**

#### **TOP TEN SALES YEAR TO DATE**

Pam Fredrick, John L. Scott Spokane Valley	\$3,369,370	Todd, Bungler, Tomlinson Sotheby's Intrntl RE	\$2,611,000
Zak Allen, Professional Realty Services	3,235,200	Ripley Ramsey, Professional Realty Services	2,464,250
Suzy Dix, Windermere Manito	3,086,450	Randy Wells, Windermere City Group	2,343,128
Tracy Penna, Windermere North	2,767,929	Aaron Farr, 4 Degrees Real Estate	2,328,000
Marie Pence, Windermere North	2,766,459	Kim Hagel, Synergy Properties	2,302,950

#### **TOP TEN LISTINGS SOLD YEAR TO DATE**

Brad Boswell, RE/MAX of Spokane	\$6,374,294	Seth Maefsky, Keller Williams	\$3,291,153
Brandon Marchand, Keller Williams	4,148,813	Tracy Penna, Windermere North	3,202,429
Ken Barcus, RE/MAX Select Assoc.	3,758,103	Aaron Farr, 4 Degrees Real Estate	3,172,000
Pam Fredrick, John L. Scott Spokane Valley	3,707,038	Karen O'Donnell, Coldwell Banker Tomlinson N	3,170,950
Mike Bass, Century 21 Beutler & Assoc.	3,605,654	David Reynolds, Source Real Estate	3,072,450



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### NON-MANDATORY\*\* MLS PROPERTIES APRIL LEADERS

#### TOP TEN SALES

Dallas Lightner, LT Real Estate	\$741,250	Tanner Williams, Keller Williams CDA	\$297,250
Rich King, Keller Williams	680,000	Devin Nagel, Keller Williams	285,000
Jay Janssen, C21 Beutler & Assoc.	515,000	Lacy Thomas, NW Nvest	187,500
Chris Ennis, C21 Beutler & Assoc.	500,000	Chad Cysewski, CB Schneidmiller	112,500
Joel Elgee, CB Schneidmiller	377,500	John Guarisco, RE/MAX Inland Empire	102,500

#### TOP TEN LISTINGS SOLD

Jordan Tampien, 4 Degrees Real Estate	\$1,292,000	Lacey Brown, Northwest Professional RE	\$640,000
James Baltes, Exit RE Professionals	850,000	Joel Pearl, Joel Pearl Group	507,450
Julie Cope, John L. Scott Spokane SH	750,000	Jed Maclaurin, Windermere Manito	500,000
Marie Pence, Windermere North	741,250	Denise Mai, Windermere CDA	485,000
Diana Stuart, M J McAdams Realty	680,000	Mark Hensley, John L. Scott, Inc.	387,500

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$1,745,000	Jordan Tampien, 4 Degrees Real Estate	\$580,000
John Beutler, C 21 Beutler & Assoc.	948,500	Karin Kasinger, UC River Rock Realty	550,000
Luke Brown, Keller Williams CDA	867,500	Joel Elgee, CB Schneidmiller	535,000
Dallas Lightner, LT Real Estate	741,250	Jay Janssen, C21 Beutler & Assoc.	515,000
Rich King, Keller Williams	680,000	Chris Ennis, C21 Beutler & Assoc.	500,000

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Joel Pearl, Joel Pearl Group	\$7,847,350	James Baltes, Exit RE Professionals	\$850,000
Kevin Warner, Kestell Company	2,875,000	Julie Cope, John L. Scott Spokane SH	750,000
Jordan Tampien, 4 Degrees Real Estate	1,897,000	Marie Pence, Windermere North	741,250
Angela Newcomb, Exit RE Professionals	1,002,500	Lacey Brown, Northwest Professional RE	732,500
Marla McWilliams-Lopez, Estate Properties	1,000,000	Joel Elgee, CB Schneidmiller	720,000

\* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

\*\* Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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