



March 26, 2021

CLOSED SALES DEADLINE

Cutoff for March 2021, closed sales will be Thursday, April 1, 2021 at 10:00 a.m. All sales and corrected sales **must be entered into the MLS by this date and time** in order to be reported for the month of March.

“ACTIVE/NO SHOW STATUS”

Your leadership approved using an “Active/No Show” status when you put a listing in Paragon that is not available for showing for a specified amount of time (including “coming soon”).

If you are entering a listing that is ready to be marketed but is not available for showing you still need to disclose the date the property will be available to show in the Agent Remarks but now you will also need to check the “Active/No Show” status instead of “New” when inputting. This will flag your listing in the MLS as well as on websites.

- No showings by anyone are allowed during this period of time.
- Once you make the listing “Active” you will not be able to put it back as “Active/No Show”.
- Properties marked as “Active/No Show” will still go out in syndication feeds as well as auto notifications and the collab center.

[Click here](#) to view the FAQs for Active/No Show.

BROKER ALERT - MULTIPLE OFFERS

The market is seeing many multiple offers so please refer to [Part 4, Appendix IX – Presenting and Negotiating Multiple Offers](#) from NAR’s Code of Ethics and Arbitration Manual.

NEED TO SEARCH FOR PROPERTIES BY OWNER NAME?

Since Spokane County is no longer sending the Owner's Name/Address with the tax records, RPR is the answer. [Click here](#) to download directions on how to search by Owner Name. The names are still viewable on the Spokane County Assessor's site

