



MLS WEEKLY NEWS & INFO

June 5, 2020

TOTAL MLS VOLUME FOR THE MONTH OF MAY, 2020

Net Closed Volume for the month of May, 2020 was \$216,937,473. There were 1,490 listings processed, 726 closed sales. Compared to last month, Net Closed Volume is down \$9,622,181. Listings are up 314, sales are down 21. Compared to last year, Net Closed Volume is down \$186,395,123. Listings are down 609, sales are down 367. Mandatory sales volume was \$203,785,275. Non-Mandatory sales volume was \$13,152,198. Pending sales (figured on list price) were \$372,789,706. There were 1,255 pending sales processed.

MANDATORY* MLS PROPERTIES MAY LEADERS

TOP TEN SALES

Patrick McHenry-Kroetch, Tamarack Realty	\$983,500	Suzy Dix, Windermere Manito	\$825,000
Nichole Andreasen, 4 Degrees Real Estate	950,250	Tehra Baldwin, eXp Realty	707,500
Aaron Farr, 4 Degrees Real Estate	909,500	Bill Davis, RE/MAX Nexus	700,225
Tracy Penna, Windermere North	889,749	Tanya Starkel, Keller Williams	657,500
Marie Pence, Windermere North	875,000	Brian Monk, Citibrokers	648,750

TOP TEN LISTINGS SOLD

Suzy Dix, Windermere Manito	\$1,185,000	Dwight Hille, Windermere North	\$967,400
Marie Pence, Windermere North	1,150,444	David Reynolds, Source Real Estate	885,175
Brandon Marchand, Keller Williams	1,095,200	Brian Monk, Citibrokers	845,750
Pam Fredrick, John L. Scott Spokane Valley	1,018,935	Lisa Thome, John L. Scott, Inc.	838,750
Jonathan Walker, Keller Williams	998,665	Denise Fox, Century 21 Beutler & Assoc.	838,725

MOST SALES

Nichole Andreasen, 4 Degrees Real Estate	3
Aaron Farr, 4 Degrees Real Estate	3

MOST LISTINGS SOLD

Brandon Marchand, Keller Williams	3.75
Marie Pence, Windermere North	3.75

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$4,122,115	Pam Fredrick, John L. Scott Spokane Valley	\$2,333,247
Mark Anderson, eXp Realty	3,432,914	Kim Hagel, Synergy Properties	2,299,000
Michelle Kendrick, Redfin	2,996,425	Brad Boswell, RE/MAX of Spokane	2,296,421
Joe Penny, RE Marketplace NW	2,792,300	Patrick McHenry-Kroetch, Tamarack Realty	2,256,525
Rich King, Keller Williams	2,700,835	Trevor Windhorst, Windermere Valley	2,251,948

TOP TEN LISTINGS SOLD YEAR TO DATE

Jeremy Nichols, Greenstone RE	\$4,876,909	Suzy Dix, Windermere Manito	\$3,339,250
Brad Boswell, RE/MAX of Spokane	4,610,256	Joe Penny, RE Marketplace NW	3,284,956
David Reynolds, Source Real Estate	4,213,300	Jim Lister, Windermere Manito	3,168,293
Pam Fredrick, John L. Scott Spokane Valley	3,845,724	Suzette Alfonso, Windermere North	3,022,500
Todd Spencer, Windermere Valley	3,521,251	Denise Fox, Century 21 Beutler & Assoc.	2,983,040



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NON- MANDATORY** MLS PROPERTIES MAY LEADERS

TOP TEN SALES

Dallas Lightner, LT Real Estate	\$1,150,000	Scott Carr, CB Schneidmiller	\$297,790
Joel Pearl, Joel Pearl Group	415,000	Karin Kasinger, United County EW Realty	242,500
Jay Overholser, SDS Realty	375,500	Lacey Brown, Northwest Professional RE	230,000
Barb Christensen, CB Tomlinson S	350,500	Alec Haldeman, Windermere Manito	180,000
Bob Mattson, Kelly Right Real Estate	310,250	Natalia Santonocito, Century 21 Beutler & Assoc.	149,975

TOP TEN LISTINGS SOLD

Glenn Sather, CB Schneidmiller	\$1,150,000	Bob Mattson, Kelly Right Real Estate	\$310,250
Joel Pearl, Joel Pearl Group	977,650	Zac Scott, CB Schneidmiller	297,790
Joel Elgee, CB Schneidmiller	574,450	Karin Kasinger, United County EW Realty	242,500
Jay Overholser, SDS Realty	375,500	Natalia Seefeldt, Regal Real Estate	237,500
Barb Christensen, CB Tomlinson S	350,500	Lacey Brown, Northwest Professional RE	230,000

MOST SALES

Jodi Hoffman, John L. Scott, Spokane Valley 1

MOST LISTINGS SOLD

Joel Pearl, Joel Pearl Group 2

YEAR TO DATE LEADERS

TOP TEN SALES YEAR TO DATE

Dallas Lightner, LT Real Estate	\$3,583,525	Eline Helm, Elevate Realty	\$775,000
Joel Pearl, Joel Pearl Group	1,676,500	Jay Overholser, SDS Realty	680,500
Brian Monk, Citibrokers	1,499,500	Greg Schuster, CB Tomlinson S	550,000
Brenda Tampien, 4 Degrees Real Estate	1,075,000	Jordan Tampien, 4 Degrees Real Estate	487,500
Bill Fanning, Century 21 Waterfront	850,000	Nichole Andreasen, 4 Degrees Real Estate	400,000

TOP TEN LISTINGS SOLD YEAR TO DATE

Dallas Lightner, LT Real Estate	\$4,725,000	Glenn Sather, CB Schneidmiller	\$1,150,000
Jordan Tampien, 4 Degrees Real Estate	3,625,000	Brenda Tampien, 4 Degrees Real Estate	1,075,000
Joel Pearl, Joel Pearl Group	2,706,650	Jan Leaf, CB Schneidmiller	1,070,950
Joel Elgee, CB Schneidmiller	1,631,950	Pamela Dombroski, Tomlinson Sotheby's	900,000
Brian Monk, Citibrokers	1,314,250	Myah Allen, Exit R.E. Professionals	775,000

* The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

** Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.



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