



## MLS WEEKLY NEWS & INFO

May 8, 2020

### TOTAL MLS VOLUME FOR THE MONTH OF APRIL, 2020

Net Closed Volume for the month of April, 2020 was \$208,452,910. There were 1,176 listings processed, 686 closed sales. Compared to last month, Net Closed Volume is down \$35,717,050. Listings are down 274, sales are down 149. Compared to last year, Net Closed Volume is down \$18,903,614. Listings are down 645, sales are down 176. Mandatory sales volume was \$192,812,011. Non-Mandatory sales volume was \$14,963,999. Pending sales (figured on list price) were \$275,068,704. There were 889 pending sales processed.

### MANDATORY MLS PROPERTIES

The mandatory reports will now include all Residential properties in the service area of the SAR/MLS (Spokane, Stevens, Pend Oreille, Lincoln and Whitman Counties); Rental Income with 1-4 units; Manufactured homes on real property and vacant lots/land.

### APRIL LEADERS

#### TOP TEN SALES

Brad Boswell, RE/Max of Spokane	\$1,582,500	Jesse Allen, Keller Williams	\$762,450
Brandon Marchand, Keller Williams	1,398,250	Joel Haywood, Keller Williams	755,700
Michelle Kendrick, Redfin	909,925	Ronda Church, Professional Realty Services	615,862
Hunter Mackay, Keller Williams	899,700	Patti Boyd, Windermere City Group	612,500
Conie Hamblen, Realty One Group	864,500	Michael Balough, RE/MAX of Spokane	596,087

#### TOP TEN LISTINGS SOLD

Brad Boswell, RE/Max of Spokane	\$1,348,311	Jim Lister, Windermere Manito	\$904,388
Denise Fox, Century 21 Beutler & Assoc.	1,137,000	Peter Hagen, RE/MAX of Spokane	857,267
Pamela Dombroski, Tomlinson Sotheby's	1,125,000	Katie Finch, New Home Star Washington	808,860
Marie Pence, Windermere North	1,047,999	Randy Wells, Windermere City Group	766,375
Suzette Alfonso, Windermere North	925,975	Amy Parrish, RE/MAX of Spokane	716,550

#### MOST SALES

Brandon Marchand, Keller Williams 6.5

#### MOST LISTINGS SOLD

Suzette Alfonso, Windermere North 2.75  
 Brad Boswell, RE/Max of Spokane 2.75  
 Marie Pence, Windermere North 2.75

### YEAR TO DATE LEADERS

#### TOP TEN SALES YEAR TO DATE

Brandon Marchand, Keller Williams	\$4,122,115	Mark Anderson, Keller Williams	\$2,137,714
Joe Penny, R.E. Marketplace	2,699,800	Brad Boswell, RE/Max of Spokane	2,078,989
Michelle Kendrick, Redfin	2,688,675	Lisa Thome, John L. Scott Inc.	1,935,981
Rich King, Keller Williams	2,198,386	Trevor Windhorst, Windermere Valley	1,878,980
Kim Hagel, Keller Williams	2,155,750	Hunter Mackay, Keller Williams	1,867,815



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### TOP TEN LISTINGS SOLD YEAR TO DATE

Jeremy Nichols, Greenstone Real Estate	\$4,674,409	Jack Gullette, eXp Realty	\$2,688,049
Brad Boswell, RE/Max of Spokane	3,824,404	Pam Fredrick, John L. Scott Valley	2,656,289
David Reynolds, Source Real Estate	3,328,125	Jennifer Kaiser, Lexington Homes-DRH	2,560,512
Joe Penny, R.E. Marketplace	3,192,456	Suzette Alfonso, Windermere North	2,466,550
Todd Spencer, Windermere Valley	3,063,671	Jim Lister, Windermere Manito	2,463,393

### **NON- MANDATORY MLS PROPERTIES**

Non-Mandatory properties include Commercial, Rental Income 5 units or more, Manufactured home on leased lot and anything out of the service area.

### **APRIL LEADERS**

#### TOP TEN SALES

Eline Helm, Elevate Realty	\$775,000	April Watkins, Windermere North/Deer Park	\$42,999
Jay Overholser, SDS Realty	305,000	Andrew Kusuda, Keller Williams	42,500
Bill Richard, Keller Williams	207,500	Ron McIntire, Choice Realty	40,000
Lawrence Wilson, Extant Realty	137,500	Greg Tapley, Live Real Estate	40,000
Mary Ann Jones, Nothwest Professional R.E.	104,250	Kim McCracken, Plese Realty	37,500

#### TOP TEN LISTINGS SOLD

Jordan Tampien, 4 Degrees Real Estate	\$3,625,000	Mimi Fisher, Kelly Right Real Estate	\$262,000
Pamela Dombroski, Tomlinson Sotheby's	900,000	Stacy Anderson, Keller Williams	207,500
Myah Allen, Exit R.E. Professionals	775,000	David Reynolds, Source Real Estate	187,500
Jan Leaf, Coldwell Banker Schneidmiller	497,500	Lawrence Wilson, Extant Realty	105,000
Jay Overholser, SDS Realty	305,000	Dawn Porter, Citibrokers	104,250

#### MOST SALES

Lawrence Wilson, Extant Realty 1

#### MOST LISTINGS SOLD

Joel Elgee, Coldwell Banker Schneidmiller 1

### **YEAR TO DATE LEADERS**

#### TOP TEN SALES YEAR TO DATE

Dallas Lightner, LT Real Estate	\$2,433,525	Eline Helm, Elevate Realty	\$775,000
Brian Monk, Citibrokers	1,499,500	Greg Schuster, Coldwell Banker Tomlinson S	550,000
Joel Pearl, Joel Pearl Group	1,139,000	Jordan Tampien, 4 Degrees Real Estate	487,500
Brenda Tampien, 4 Degrees Real Estate	1,075,000	Nichole Andreasen, 4 Degrees Real Estate	400,000
Bill Fanning, Century 21 Waterfront	850,000	Tim Todd, Windermere North	380,000

#### TOP TEN LISTINGS SOLD YEAR TO DATE

Dallas Lightner, LT Real Estate	\$4,725,000	Joel Elgee, Coldwell Banker Schneidmiller	\$1,057,500
Jordan Tampien, 4 Degrees Real Estate	3,625,000	Jan Leaf, Coldwell Banker Schneidmiller	933,500
Brian Monk, Citibrokers	1,314,250	Pamela Dombroski, Tomlinson Sotheby's	900,000
Joel Pearl, Joel Pearl Group	1,216,500	Myah Allen, Exit R.E. Professionals	775,000
Brenda Tampien, 4 Degrees Real Estate	1,075,000	Patrick Kendrick, 4 Degrees Real Estate	700,000



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