



December 13, 2019

The SAR/MLS will be closed on Monday, December 16, 2019 from 11:30 a.m. until 2:00 p.m. for our staff Christmas Luncheon.

BROKER LOAD OF CLOSED SALES IN PARAGON COMING SOON

Beginning on Monday, January 6, 2020, closed sales can be reported directly in the Paragon system by staff and brokers *with listing input access*.

- Closed sales must be reported by the next business day after recording.
- FSBO sales must still be sent to the SAR/MLS for closed sales reporting.
- Duplicate listings may only be reported once. Send an email to the SAR/MLS and the SAR/MLS staff will remove the duplicate listing from the system.
- Closed sales may still be emailed or faxed to the SAR/MLS office to be input at no charge.
- **Closed Sales must continue to be reported by 10 a.m. on the first working day of the month to ensure that they are included in the monthly statistical reports. (For example, all January 2020 sales must be reported by 10 a.m. on February 3, 2020 to be included in the January numbers.)**

COMMISSIONS REMINDER

Members of the Spokane Association of REALTORS® are reminded that all compensation of the Professional services of a real estate broker is negotiable between the broker and his or her client.

There are no recommended commission rates, fee schedules, or compensation tables available, endorsed, published, or recognized by any board, association, state association or the NATIONAL ASSOCIATION OF REALTORS®.

The nature and amount of compensation should be agreed to in writing between the broker and the client at the time the broker's services are retained.

The compensation paid by a listing broker to a cooperating broker in respect to any listing is established by the listing broker in his or her offer of cooperation with compensation, and is not fixed, controlled, recommended or maintained by any person other than the listing broker and his or her client.

